

The Tallahassee Symphony Orchestra, Inc.

Profit & Loss

June 2009 through May 2010

11/09/12

Accrual Basis

Jun '09 - May 10

Ordinary Income/Expense		
Income		
Raymond James		
3412 · Change in FMV-Raymond James		(1,550.00)
3332 · Interest/Dividend Income		84.28
Total Raymond James		(1,465.72)
3333 · FMB Interest Earned		112.93
3331 · Int Income - Endowment CDs		4,480.43
In Kind Contribution		2,000.00
Previous Fiscal Year Income		1,950.00
200 · TSO Income		
2011 · Subscriptions		(62.00)
2010 · Subscriptions 09-10		111,495.00
2004 · Contract Performance Revenue		50,000.00
2608 · CD Sales		305.00
2320 · Single Ticket Sales		
2322 · Masterworks I	3,766.00	
2323 · Holiday Magic	10,799.50	
2324 · Masterworks II	4,389.00	
2325 · Masterworks III	4,696.00	
2326 · Young People's Concert	2,564.00	
2327 · Masterworks IV	4,313.00	
2328 · Pops Sales & Admissions	20,860.00	
Total 2320 · Single Ticket Sales		51,387.50
2400 · Underwriters Per Concert		
2404 · Pops Concert Sponsors	15,500.00	
2401 · Pre Concert Lecture	3,500.00	
2402 · Concert Sponsors	13,000.00	
2403 · Guest Artist Sponsors	2,000.00	
Total 2400 · Underwriters Per Concert		34,000.00
2500 · Concert Program Advertising		12,165.00
3100 · Donors		
3166 · Kids to Concerts 09-10	5,556.00	
3159 · Annual Fund		
3160 · Annual Fund 09-10	57,892.00	
3165 · Kids to Concerts	62.00	
3112 · Corporate	250.00	
3120 · Individual	50.00	
3122 · Fall Annual Fund Drive	3,100.00	
Total 3100 · Donors		66,910.00
3200 · Fundraising Events		
3217 · Governor's Mansion	7,375.00	
3218 · Other Fundraising	22,809.22	
Total 3200 · Fundraising Events		30,184.22
3401 · Rent Donation		2,400.00
4110 · Grants (Grants)		
4112 · City Of Tallahassee	24,462.00	
4113 · Florida DCA	13,500.00	
4115 · Leon County	20,000.00	
4116 · Reitz (Turnbull) Grant -- YPC	5,000.00	
4119 · Other Grants	2,000.00	
Total 4110 · Grants (Grants)		64,962.00
4300 · Annual Fund Drive		
4301 · Individual	1,105.29	
Total 4300 · Annual Fund Drive		1,105.29
Total 200 · TSO Income		424,852.01
300 · TSS Income		37,153.37

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Miscellaneous Income	300.00
<b>Total Income</b>	<b>469,383.02</b>
<b>Gross Profit</b>	<b>469,383.02</b>
<b>Expense</b>	
<b>500 · TSO Artistic &amp; Production</b>	
<b>5100 · Concert Program Expenses</b>	
5101 · Graphic Design	2,237.50
5103 · Printing	4,373.20
5112 · Advertising Commissions	1,167.00
5114 · Other Expenses	243.75
<b>Total 5100 · Concert Program Expenses</b>	<b>8,021.45</b>
<b>5118 · Season Ticket Drive</b>	
5121 · Printing	4,324.66
<b>Total 5118 · Season Ticket Drive</b>	<b>4,324.66</b>
<b>5200 · Artistic Contract Fees</b>	
5211 · Chorus Director	300.00
5209 · Musicians-non TSO concerts	225.00
5203 · Musicians	118,877.78
5204 · Personnel Manager	8,224.92
5205 · Librarian	4,100.00
5206 · Guest Artists	8,000.00
5208 · Music Director (TSO)	43,044.00
5210 · Unbudgeted Artistic	36,474.49
<b>Total 5200 · Artistic Contract Fees</b>	<b>219,246.19</b>
<b>5300 · Publicity</b>	
5301 · Newspaper	5,247.34
5304 · Other	965.44
5300 · Publicity - Other	53.00
<b>Total 5300 · Publicity</b>	<b>6,265.78</b>
<b>5400 · Artists, Expense Accounts</b>	
5541 · Librarian	1,076.84
5550 · Music Director (TSO)	1,230.68
5551 · Music Director Entertainment	471.61
5560 · Musicians	1,924.00
5562 · Travel	4,175.14
<b>Total 5400 · Artists, Expense Accounts</b>	<b>8,878.27</b>
<b>6500 · Concert Production Expenses</b>	
6550 · Pops Expenses	32,428.58
6539 · Bank/CC Charges	2,748.88
6501 · Box Office Fees	960.00
6510 · Audition Expenses	75.00
6514 · Equipment/Instrument Rental	
<b>6520 · Hall set-up &amp; maintenance</b>	
6527 · Cartage	4,260.13
6526 · Security/Police	1,200.00
6525 · Stage Expansions	137.69
6524 · NFBC Personnel	1,976.50
6523 · NFBC Fees (Rent)	250.00
6522 · BFBC Personnel	4,606.75
6521 · BFBC Fees	3,600.00
<b>Total 6520 · Hall set-up &amp; maintenance</b>	<b>16,031.07</b>
6530 · Miscellaneous Production	136.16
6532 · Music purchase/rental	7,271.72
6533 · Concert Publicity Printing	242.00
6538 · Tickets - Printing	1,401.60
<b>Total 6500 · Concert Production Expenses</b>	<b>61,295.01</b>

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	<u>Jun '09 - May 10</u>
6541 · YPC Expenses	1,133.00
<b>Total 500 · TSO Artistic &amp; Production</b>	<b>309,164.36</b>
5050 · Uncategorized Expenses	
5700 · TSYO	
5730 · Coaches	
5736 · Cello/Bass Coach Sat	(62.50)
5737 · Cello/Bass Coach Sun	(62.50)
<b>Total 5730 · Coaches</b>	<b>(125.00)</b>
<b>Total 5700 · TSYO</b>	<b>(125.00)</b>
7000 · TSO Administration Expenses	
7004a · Fundraising	
7004 · Fundraising - Other	10,457.40
7005 · Fundraising-Governors Mansion	8,779.17
<b>Total 7004a · Fundraising</b>	<b>19,236.57</b>
7001 · TSO Office Expenses	
7143 · Graphics Costs	297.50
7132 · Rent	2,400.00
7142 · Volunteer Appreciation	377.48
7141 · Penalties and Interest	263.26
7140 · Other Expenses	1,992.55
7139 · Internet fees	1,235.23
7138 · Telephone	2,205.45
7136 · Taxes	31.74
7131 · Office Cleaning Service	650.00
7130 · Printing- Office	525.63
7129 · Postage Equipment	1,532.97
7128 · Postage and Delivery	2,317.32
7126 · Office Supplies	2,818.35
7123 · Depreciation	1,496.01
7122 · Insurance	4,478.48
7022 · Professional Development	60.00
7021 · Licenses and Permits (Licenses)	3,432.27
7020 · Dues & Subscriptions	1,791.59
7019 · Entertainment	39.21
7018 · Awards and Certificates	131.62
7010 · Computer Services	846.00
7003 · Accounting Services	11,383.00
5602 · Contract Labor	175.00
<b>Total 7001 · TSO Office Expenses</b>	<b>40,480.66</b>
6001 · TSO Administrative Personnel	
6360 · Payroll Expenses	116.65
6362 · Executive Director	45,520.91
6364 · Operations Director	28,999.92
6034 · Personnel Benefits	3,999.96
6030 · Payroll Tax Expense	5,700.84
<b>Total 6001 · TSO Administrative Personnel</b>	<b>84,338.28</b>
7011 · Bank Charges	
7012 · Merchant Card Discount	4,265.53
7013 · Returned Check Fees	176.00
7014 · Service Charges	15.00
7011 · Bank Charges - Other	30.00
<b>Total 7011 · Bank Charges</b>	<b>4,486.53</b>
<b>Total 7000 · TSO Administration Expenses</b>	<b>148,542.04</b>
7500 · TSS Expenses	12,680.01

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	<u>Jun '09 - May 10</u>
Suspense Expense	
<b>Total Expense</b>	<u>470,261.41</u>
<b>Net Ordinary Income</b>	(878.39)
<b>Other Income/Expense</b>	
<b>Other Income</b>	
<b>Restricted Endowment Funds</b>	
TSO Endowment Income	11,114.00
<b>Total Restricted Endowment Funds</b>	<u>11,114.00</u>
<b>3291 · TSS - Interest Income CDs</b>	<u>67.59</u>
<b>Total Other Income</b>	11,181.59
<b>Other Expense</b>	
Contributions - TSYO	7,655.00
<b>Total Other Expense</b>	<u>7,655.00</u>
<b>Net Other Income</b>	<u>3,526.59</u>
<b>Net Income</b>	<u><u>2,648.20</u></u>