

# Tallahassee Symphony Orchestra, Inc.

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EIN #: 59-1952984



**CEO/Executive Director:** Dr. Amanda Stringer

**Board Chair:** David Watson

**Type of Organization:** Music

**Mission Statement:** The Mission of the Tallahassee Symphony Orchestra is to maintain and further develop a resident, professional symphony orchestra, to produce musical performances of the highest artistic quality, and to provide cultural and educational opportunities in the Tallahassee, North Florida and South Georgia communities.

**Full-time Staff:** 2

**Volunteers:** 136

(excludes part-time staff)

**Needs Statement:** TSO donors help fulfill our mission of serving the public. When you make a gift to the TSO, you can be assured that it will be spent wisely and put to use for the good of our community. Each season, the TSO depends on your generous gifts to support almost half of its operating budget.

Opportunities include:

- Season Subscriptions– Season ticket holders are the single most important source of monetary support for our organization.
- Annual Fund– Most annual fund donations are received from season ticket holders, given at the same time as the season ticket purchase over the spring and summer.
- Corporate Concert Sponsorships- This includes sponsorship of Masterworks, Pops, Holiday Magic, and the Young Peoples' Concert, as well as membership in our "Business Leadership Circle," which is designed for businesses who wish to donate at a modest level.
- Concert Program Book Ad Sales- While businesses receive an advertising benefit from buying program ads, this revenue exceeds the cost of printing the programs and therefore helps underwrite TSO operating expenses.
- Tallahassee Symphony Society (TSS) – The Tallahassee Symphony Society, the TSO's sister fundraising arm/volunteer corps, is an integral and indispensable component of the TSO.

**Projected Revenue:** \$566,412.00

**Projected Expenses:** \$551,190.00

Fiscal Year	2013	2012	2011
<b>Total Revenue</b>	\$590,769	\$571,994	\$509,955
<b>Total Expenses</b>	\$562,763	\$573,501	\$475,527